



Rohan Shrivastava

Partner

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Rohan is a Partner in the Corporate and Commercial practice group.

Practices:

Corporate and Commercial
Private Equity
Mergers & Acquisitions
Transactional Liability Insurance

Education:

B.B.A., LL.B., Symbiosis Law
School, Pune (2015)

Professional Affiliation:

Bar Council of Maharashtra and
Goa

Rohan has experience in private equity, mergers and acquisitions, post-acquisition advisory and general corporate advisory. He routinely works with financial sponsors and strategic investors across multiple sectors, with a special focus on real estate and manufacturing sectors. Rohan also advises underwriters and buyers of transactional liability insurance products.

Representative Matters

In her area of expertise, Rohan has advised and represented the following clients:

Private Equity and Mergers & Acquisitions

- **Nirma Limited** on its acquisition of a majority stake in Glenmark Life Sciences from Glenmark Pharmaceuticals Limited through a competitive bid process;
- **Brookfield Asset Management** on the sale of two commercial office projects in India to GIC and Brookfield REIT;
- **Tata Realty and Infrastructure Limited** on setting up one of India's largest office-led real estate platform with Canada Pension Plan Investment Board;
- **Brookfield Asset Management** on its acquisition of Waterstones Hotel and Club;
- **Manjushree Technopack Limited** (*an Advent portfolio company*) on its acquisition of caps and closure business from Hitesh Plastics;
- **Piramal Enterprises Limited** on setting up a renewable energy-focused infrastructure investment trust with Canada Pension Plan Investment Board;
- **Britannia Industries Limited** on setting up a joint venture with Bel SA, for dairy products in India;

- **Temasek Holdings Limited** on its investment in: (A) Schneider Electric's low voltage electric business; (B) Indian merchant platform company Pine Labs; and (C) social media and networking company ShareChat;
- **CitiusTech Healthcare and its promoters** on promoter stake sale to Baring Private Equity Asia;
- **Usha Martin Limited** on the sale of steel business to Tata Steel Limited;
- **Jaiprakash Associates Limited** on sale of one of its cement business units to Orient Cements;
- An **Israeli consortium** on its tranche wise exit from development real estate **projects** based in Chennai and Hyderabad;
- **People 2.0** (*backed by TPG Growth*) in its acquisition of human resource consulting company Husys Consulting;
- **Flemingo International Limited** on the divestment of certain **businesses** to a well-known international strategic investor;
- **Bracket Technology**, an Indian IT company, in its asset acquisition from **Clinical Software Private Limited**;
- **Furlenco** (*online furniture leasing platform*) on strategic sale of **promoter** stake and investment by Sheela Foams Limited;
- **Investcorp** on significant minority investment in FMCG Intergrow Brand (*dba Kitchen Treasures*);
- **Dreamplug Technologies** (*dba Cred*) and Kunal Shah on a fund raise from Sequoia, Ribbit, Gemini and Ru-Net; and
- **Mousserena LP** on acquisition of minority stake in Drums Food International (*dba Epigamia*).

Transactional Liability Insurance

- **Beazley Insurance Group, CFC and AIG Insurance Group** on the underwriting and binding of various warranty and indemnity insurance policies for M&A and PE transactions.

Publications and Presentations:

Rohan has authored the following contributions:

- "Navigating Secondary Exits: Key Legal and Regulatory Considerations for Financial Sponsors", Lexology, June 2023;
- "Why SEBI should amend profit-sharing regulations", VCCircle, November 2017;

- "Regulation of Compensation Agreements by SEBI", Mondaq, February 2017; and
- "E-Commerce Rules 2020: The Road Ahead for E-tailers", inc42, August 2020.